



Julie C. Akers
Vice President
Federal Schedules, Inc.
2325 Dulles Corner Blvd.,
Suite 410
Herndon, VA 20171

Dear Julie,

On behalf of Merlin Technical Solutions, Inc., I would like to express my appreciation and offer my commendation for the quality of service and support that Melody Woodward and her team has shown us during the past few months.

Since we began working with FSI to update and maintain our existing Information Technology Schedule, we have been impressed with your firm's diligence and overall commitment to our satisfaction. Your team's contract knowledge, attention to detail, quick response time, and overall willingness to go the extra mile are the reason working with your company has been such a positive experience.

Melody's team has repeatedly proven their ability to get the job done - ensuring our modifications and updates were handled precisely as envisioned and in record time. After dealing with our past consultant, and the frustration of waiting extended periods of time for modifications and updates to occur, I have been amazed at how responsive your firm is and how quickly you are able to work with GSA to update and modify our schedule. It has contributed to the significant success of my firm in the past year.

Outsourcing the management of our schedule to FSI has freed up valuable internal resources to focus on other priorities, including sales. I am excited to announce this year, Merlin was named #1 on Washington Technology's Fast 50 Government Contractors list, and #12 on Washington Technology's Top 25 8(a) Contractors.

Professionalism and quality of support are deciding factors in where we take our business and I don't know where we could have found a more reliable, friendly, professional and hard working staff than FSI. Without reservation, I would recommend that any firm consider doing business with Federal Schedules, Inc.

Sincerely,

A handwritten signature in blue ink, appearing to read "David Phelps", is written over the typed name.

David Phelps
President and CEO
Merlin Technical Solutions, Inc.

MerlinTechnicalSolutions

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